

# ACI Today

There are many aspects of ACI and its business arenas that contribute to its success in the areas of growth, profitability, and increased inmate employment. The most important aspect remains our dedicated-staff who continually go above and beyond to improve products, processes, quality, safety, and service. Many associates were involved in winning new business for ACI, including our sales team that greatly improved their performance. In addition, significant new acquisitions were won by our regional managers in the bakery, recycling, and solar industry areas.

In FY 2012, ACI managed thirteen Owned and Operated shops including, but not limited to a bakery, metal and wood fabrication, recycling, printing, signs, and license plates, and twenty one private sector partnerships that provide labor for telemarketing and agricultural services. We continually seek new opportunities to expand our Owned and Operated businesses as well as our private sector partnerships, so that we can profitably grow our business with special focus on significantly increasing overall inmate employment. ACI staff continually evaluates new business opportunities created by voids in free market labor, or as an alternative to outsourcing labor to foreign countries.

FY 2011, inmates worked 3,508,000 hours in ACI operations, and in FY 2012 we saw an increase in inmate work hours to 3,812,848. The chart below shows the total inmate hours worked over the past 10 years. Total inmate workforce numbers increased as well from a FY2011 total of 1,792 to a new high of 1,904.



## Future Programs

ACI continues to explore new endeavors to employ more inmates and grow our business. Projects currently under development include a Wild Horse Program in conjunction with the Federal Bureau of Land Management that would require a training facility and corrals in the Florence area. In addition, we are seriously considering a Fish Aquaculture program where ACI would breed, raise, and process Tilapia and Striped Bass. Much activity currently exists within ACI concerning both of these endeavors and we hope to have final decisions on these projects in the near future. New labor contract business also remains a focus within ACI and we are currently working on finalizing contracts that will help grow our telemarketing and service business.